II B. Tech I Semester Regular/Supplementary Examinations, October/November - 2018  
MANAGERIAL ECONOMICS & FINANCIAL ANALYSIS  
(Com to EEE, ME, ECE, EIE, ECC, AME, AE and Mining Engineering)  
Time: 3 hours                                                                         Max. Marks: 70  
Note: 1. Question Paper consists of two parts (Part-A and Part-B)  
      2. Answer ALL the question in Part-A  
      3. Answer any Four Questions from Part-B  

PART –A  
1. a) Explain Law of Supply.  
    b) What is Sunk cost?  
    c) What are the features of Monopolistic markets?  
    d) Explain Business cycle.  
    e) What is quick ratio?  
    f) Explain time value of money.  

PART –B  
2. a) What is Income Elasticity of demand?  
    b) Explain types of income elasticity of demand.  

3. a) Compare and contrast fixed and variable costs.  
    b) Explain Cobb-Douglas production function.  

    b) Explain the features of perfect competition.  

5. a) What is Sole proprietorship?  
    b) Explain the features of sole proprietorship.
6. a) (a) Prepare Trading, Profit and Loss Account as on 31-3-2015 from the Trial Balance of M/s Raghunath Co Ltd.,

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Amount (Rs)</th>
<th>Particulars</th>
<th>Amount (Rs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchases</td>
<td>25,200</td>
<td>Sales</td>
<td>61,604</td>
</tr>
<tr>
<td>Furniture</td>
<td>1,600</td>
<td>Capital</td>
<td>35,000</td>
</tr>
<tr>
<td>Wages</td>
<td>3,500</td>
<td>Creditors</td>
<td>3,903</td>
</tr>
<tr>
<td>Machinery</td>
<td>20,000</td>
<td>Purchase Returns</td>
<td>222</td>
</tr>
<tr>
<td>Opening Stock</td>
<td>17,525</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales Returns</td>
<td>1,200</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debtors</td>
<td>10,400</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freight on purchases</td>
<td>200</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>10,600</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freight on sales</td>
<td>503</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rent &amp; Taxes</td>
<td>2,001</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash at bank</td>
<td>8,000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total:** 1,00,729

**Total:** 1,00,729

**Adjustments:**

i. Closing Stock Rs. 16,800
ii. Outstanding Salaries Rs. 400
iii. Prepaid Rent & Taxes Rs. 201
iv. Provide for Bad Debts Reserve @ 5%
v. Depreciation on Machinery @ 10%
vi. Calculate Interest on Capital @ 5%

7. a. Discuss the traditional methods of capital budgeting.

b. Explain cost of equity and cost of debt.
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2. Answer ALL the question in Part-A  
3. Answer any FOUR Questions from Part-B

PART –A

1. a) Explain Profitability Index.
   b) Explain current ratio and return on investment.
   c) What is Partnership firm?
   d) Explain Limit Pricing.
   e) Why breakeven point is important in business?
   f) What is demand schedule?

PART -B

2. a) Explain the scope of managerial economics.
   b) What are the determinants of demand?

3. a) Discuss about Leontief production function.
   b) Distinguish between explicit and implicit costs.

4. a) Explain kinked demand curve in Oligopoly market.
   b) Explain with suitable examples skimming pricing strategy.

5. a) Explain the importance of Business cycle.
   b) What are the various phases of business cycle?

6. a) Journalize the following transactions and post them into ledger  
   2015 Jan1 Shyam started business with cash Rs.40,000  
   2015 Jan 4 Goods purchased from Gopi Rs.23,000  
   2015 Jan6 Goods sold to Rahim Rs. 16,000  
   2015 Jan8 Goods returned to GopiRs.5,000  
   2015 Jan10 Goods returned by Rahim Rs. 800  
   2015 Jan 13 Deposited into bank Rs.3,000  
   2015 Jan 15 Interest Received Rs.50  
   2015 Jan 31 Salaries Paid Rs. 5,000
   b) Explain about cash flow statement.

1 of 2
7.  a) Distinguish between traditional and modern methods of Capital Budgeting.
    b) Explain time value of money.
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Time: 3 hours                                                                 Max. Marks: 70

Note: 1. Question Paper consists of two parts (Part-A and Part-B)
2. Answer ALL the question in Part-A
3. Answer any FOUR Questions from Part-B

PART –A

1. a) What are the limitations of demand?
   b) Explain returns to scale.
   c) What are the features of monopoly market?
   d) Explain about Public enterprises.
   e) Distinguish between funds flow and cash flow statement.
   f) What is the NPV?

PART -B

2. a) Explain cross elasticity of demand.
   b) Discuss managerial economics relationship with other subjects.

3. a) Discuss the Law of Variable proportions.
   b) Explain the managerial significance of Breakeven analysis.

4. a) Discuss any two pricing methods.
   b) Explain the price-output determination in Monopolistic competition.

5. a) Discuss the features of Joint stock company.
   b) Explain Business cycle and its features.

6. a) Distinguish between funds flow and cash flow statements.
   b) Explain Leverage ratios.

7. a) A firm is considering two different investment options A and B. Details of both the options are given below: (Rs. in Lakhs).

<table>
<thead>
<tr>
<th></th>
<th>Investment Cost</th>
<th>Inflow 1</th>
<th>Inflow 2</th>
<th>Inflow 3</th>
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<tbody>
<tr>
<td>Option A</td>
<td>(25)</td>
<td>10</td>
<td>10</td>
<td>12</td>
</tr>
<tr>
<td>Option B</td>
<td>(40)</td>
<td>15</td>
<td>20</td>
<td>24</td>
</tr>
</tbody>
</table>

If discount rate is 10 percent, Suggest the better option based on NPV and IRR.
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Time: 3 hours                                                                         Max. Marks: 70

Note: 1. Question Paper consists of two parts (Part-A and Part-B)
2. Answer ALL the question in Part-A
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PART –A

1. a) What determines the demand?
    b) Explain fixed and variable costs.
    c) What is opportunity Cost
    d) Explain types of companies.
    e) Distinguish between Income and revenue.
    f) Explain discounted cash flow method in capital budgeting.

PART -B

2. a) Explain Income elasticity of demand and its types.
    b) Discuss the consumer survey method of demand forecasting.

3. a) Discuss production function with input variables.
    b) Explain cost concepts.

4. a) Compare and contrast Sole proprietorship and Partnership firms.
    b) What are the features of joint stock company.

5. a) Distinguish between Perfect and imperfect competition.
    b) Explain Average cost pricing and priority pricing.

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<thead>
<tr>
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<th></th>
<th></th>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Share Capital</td>
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<td>2,20,000</td>
<td>Building</td>
<td>1,40,000</td>
<td>2,18,000</td>
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<tr>
<td>P&amp;L account</td>
<td>2,50,000</td>
<td>5,00,000</td>
<td>Stock</td>
<td>3,00,000</td>
<td>3,50,000</td>
</tr>
<tr>
<td>Creditors</td>
<td>2,30,000</td>
<td>1,80,000</td>
<td>Bank</td>
<td>40,000</td>
<td>80,000</td>
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<tr>
<td>Outstanding Expenses</td>
<td>6,000</td>
<td>3,000</td>
<td>Preliminary Expenses</td>
<td>14,000</td>
<td>12,000</td>
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<tr>
<td>Depreciation on Building</td>
<td>10,000</td>
<td>11,000</td>
<td>Debtors</td>
<td>1,62,000</td>
<td>2,54,000</td>
</tr>
<tr>
<td></td>
<td>6,56,000</td>
<td>9,14,000</td>
<td></td>
<td>6,56,000</td>
<td>9,14,000</td>
</tr>
</tbody>
</table>

Additional Information:

a) During the year a building which was purchased earlier for Rs.14,000 (depreciation written off Rs.1,000) was sold for Rs.1,200.

b) A dividend of Rs.40,000 has been paid during the year. From the above information, you are required to prepare statement showing changes in working capital, Funds Flow statement.

7. a) i) Your father has promised to give you Rs.2,00,000 in cash on your 25th birthday. Today is your 18th birthday. He wants to know two things: (a) If he decides to make annual payments into a fund after one year, how much will each have to be if the fund pays 8%.

   (ii) If he decides to invest a lump sum in the account after one year and let it compound annually, how much will the lump sum be assuming 8% interest in each case.

b) Explain about Payback period and Profitability Index.
Managerial economics as defined by Edwin Mansfield is "concerned with application of economic concepts and economic analysis to the problems of formulating rational managerial decision." It is sometimes referred to as business economics and is a branch of economics that applies microeconomic analysis to decision methods of businesses or other management units. Almost any business decision can be analyzed with managerial economics techniques, but it is most commonly applied to Economic concepts used in managerial economics. Managerial economics uses a wide variety of economic concepts, tools, and techniques in the decision-making process. These concepts can be placed in three broad categories: (1) the theory of the firm, which describes how businesses make a variety of decisions; (2) the theory